In 1975 Don was a century 21 Real Estate Broker that was just getting into the investment side of the business. We had some friends that lived down the street that were school teachers. They got a job as teachers in the Middle East. One year later, on their first visit back home, they had money saved up for the first time in their life. They asked Don if he would help them. Then they said “We have lots of other American friends in the Middle East who need assistance but can’t get it because of their location”. So back in 1975 Don and Mary Ann bought 2 plane tickets for half way round the world. For the next 24 years that is all that our business was. In 1999 when we decided to become independent we realized that a business plan with all clients originating out of the Middle East was not a sound business plan for the company, employees or clients. So we decided to take what we had learned over the previous 24 years and offer that same service to people in the US.

At the same time we wanted to own a business that was the type of place we would want to work at. A place that treated you like an adult, didn’t ask for more than the normal 40 hours a week, with good benefits and one that put the best interest of the client ahead of their own.